#### **REAL ESTATE COMMISSION MEETING**

Heber M. Wells Building Room 250 9:00 a.m. September 19, 2018

## **MINUTES**

## **DIVISION STAFF PRESENT:**

Jonathan Stewart, Division Director Mark Fagergren, Licensing and Education Director Kadee Wright, Chief Investigator Justin Barney, Hearing Officer Chad Tengler, Real Estate Analyst Judith Jensen, Assistant Attorney General Paula Faerber, Assistant Attorney General Amber Nielsen, Board Secretary Jennica Gruver, Real Estate Education Coordinator Van Kagie, Investigator Mark Schaerrer, Investigator Sarah Nicholson, Investigator Chris Martindale, Investigator Teresa Larsen, Investigator Lacey Vawdrey, Division Staff Connie Mickles, Division Staff Sarah Thaler, Division Staff

#### **COMMISSION MEMBERS PRESENT:**

Cal Musselman, Chair Lerron Little, Vice Chair Lori Chapman, Commissioner Russell Booth, Commissioner Marie McClelland, Commissioner

#### **PUBLIC MEMBERS PRESENT:**

Kreg Wagner Shane Norris Heather Swanger Dan Naylor David Galvan Jax Pettey

Kevin Swenson Patricia Geary Glenn

Tony McDonough

The September 19, 2018 meeting of the Utah Real Estate Commission began at 9:01 a.m. with Chair Musselman conducting. Commissioner Booth was excused from today's meeting.

#### PLANNING AND ADMINISTRATIVE MATTERS

<u>Approval of Minutes</u> – A motion was made and seconded to approve the minutes from the August 15, 2018 meeting of the Commission as written. Vote: Chair Musselman, yes; Vice Chair Little, yes; Commissioner Chapman, yes; Commissioner McClelland, yes. The motion was approved.

#### PUBLIC COMMENT

Jax Pettey had requested time to discuss the Seller Financing Addendum, but was not present at this time. The Commission will revisit this when Mr. Pettey arrives.

## **DIVISION REPORTS**

#### **DIRECTOR'S REPORT - Jonathan Stewart**

Director Stewart discussed some legislative options for a bill sponsor now that Gage Froerer is leaving. The Division is trying to identify a legislator. Director Stewart mentioned some possible options for sponsors who are running for office including Curt Cullimore and Chair Musselman. He mentioned the problem with new legislators would be the late timing in presenting the bill. He contacted current legislators to open the bill file. Dan Hemmert may open the bill file and may transfer the file to another legislator.

Director Stewart discussed the RAP Back adoption for all agents. The desire is to make this as convenient as possible. The Division contacted the testing provider and they seemed cooperative. The Division also met with the Bureau of Criminal Investigations and received more news on the availability of machines in the and around the State. The Division is also looking into possibly purchasing a machine. He said fingerprint background check fees would be bundled into the renewal and would be paid to the Division at that time of renewal.

Director Stewart reported that since he last mentioned the Division's PSA, the PSA changed to discuss the stories about wire fraud. The new script was sent to the focus group and will be sent to the Commissioners once finalized. The PSA will warn potential buyers before wiring money. The Commission stated this seemed like a timely message.

#### PUBLIC COMMENT

Jax Pettey arrived and discussed some changes he would like to see on the Seller Financing Addendum. He presented some issues that have been problems with attorneys and with title companies. There was discussion on the issue and some of the actions that could be taken. There was discussion of going to a qualified lender.

## **ENFORCEMENT REPORT - Kadee Wright**

Ms. Wright reported month of August the Division received 25 complaints; opened 5 cases; closed 14 cases; leaving 426 open cases. There are 12 cases assigned to the AG's office.

Ms. Wright presented the following for consideration:

Stipulations for Review Ryan D Dastrup David A Galvin Terence G Richins David K Storrer

Ms. Jensen of the AG's office presented the following for consideration:

Stipulation for Review Brandon J Stanger

There were not copies of the Kyle Ashworth stipulation; that stipulation will be presented later in the meeting.

#### **EDUCATION AND LICENSING REPORT – Mark Fagergren**

Mr. Fagergren discussed the licensing statistics for the month of August.

Mr. Fagergren announced that the annual Instructor Development Workshop will be held on October 9 and 10. The registration for that class is now open.

## **COMMISSION AND INDUSTRY ISSUES**

The Commission discussed adding a required continuing education course which would be required each renewal. Vice Chair Little stated that he supports try to increase professionalism but wonders if adding a specific class really will change professionalism and inform the industry members. There was some discussion on the merits of the class. The Commission discussed creating a task force or committee to work through the logistics. Vice Chair Little, Kreg Wagner, and Dan Naylor said they would be on the committee and figure out logistics.

Ms. Wright presented the following for consideration:

Stipulations for Review Kyle Ashworth

Mr. Barney stated the language regarding the Real Estate School administrative

rules and some language regarding cease and desists are not ready in their entirety at this time. He will present that language at a later date. He will email the draft language to the Commission as soon as it is available.

Mr. Barney mentioned the proposed rule which was approved last month was made effective August 21. This rule change included the owner exemption and broker experience requirements.

Mr. Fagergren noted the Division has had a staff change. We have a new receptionist at the front desk. Amy Goodlett she had some real estate experience in Tennessee and ran a title office. She has been with the Division for less than a month and the Division is very happy to have her.

A motion was made and seconded to close the meeting for the sole purpose of discussing the character, professional competence or physical or mental health of an individual. Vote: Chair Musselman, yes; Vice Chair Little, yes; Commissioner Chapman, yes; Commissioner McClelland, yes. The motion was approved.

A brief recess was held from 10:09 a.m. to 10:14 a.m.

#### **CLOSED TO PUBLIC**

An Executive Session was held from 10:14 a.m. to 10:43 a.m.

#### **OPEN TO PUBLIC**

A brief recess was held from 10:43 a.m. to 10:50 a.m.

## **Results of Executive Session**

Ryan D Dastrup – Approved with Division Concurrence David A Galvin – Approved with Division Concurrence Terence G Richins – Approved with Division Concurrence David K Storrer – Approved with Division Concurrence Brandon J Stanger – Approved with Division Concurrence Kyle Ashworth – Approved with Division Concurrence

The Matter of the License of Kyle Ashworth was resolved by stipulation of the parties and the Informal Hearing was not held.

The meeting continued at 10:52 a.m. for the Informal Hearing in the Matter of the Application of Martha West to Act as a Sales Agent with Chair Musselman conducting. Ms. West did not appear. She was represented by her attorney, Patricia Geary Glenn.

#### INFORMAL HEARING

10:52 a.m. Patricia Geary Glenn, Counsel for Respondent

Chad Tengler, Counsel for Division

The hearing for Ms. West concluded at 12:01 p.m.

A brief recess was held from 12:01 p.m. to 12:09 p.m.

The meeting continued at 12:09 p.m. for the Informal Hearing in the Matter of the License of Tony McDonough with Chair Musselman conducting.

#### INFORMAL HEARING

12:09 p.m. Tony McDonough, Respondent

Chad Tengler, Counsel for Division

Mr. Tengler presented a Stipulation of Facts to the Commission for consideration in this matter.

The hearing for Mr. McDonough concluded at 12:43 p.m.

A motion was made to close the meeting for the sole purpose of discussing the character, professional competence or physical or mental health of an individual. Vote: Chair Musselman, yes; Vice Chair Little, yes; Commissioner Chapman, yes; Commissioner McClelland, yes. The motion was approved.

## **CLOSED TO PUBLIC**

An Executive Session was held from 12:43 p.m. to 1:06 p.m.

## **OPEN TO PUBLIC**

# Results of Executive Session

Tony McDonough, Stipulation of Facts - Approved with Division Concurrence

Ms. West and Mr. McDonough will be notified by mail of the Commission's decision.

Vice Chair Little briefly mentioned the Seller Financing Addendum discussion Mr. Pettey brought before the Commission. The Commission would like to continue to discuss the matter in a future meeting.

A motion was made and seconded to adjourn the meeting. Vote: Chair Musselman, yes; Vice Chair Little, yes; Commissioner Chapman, yes; Commissioner McClelland, yes. The motion was approved. The meeting adjourned at 1:08 p.m.